



**N I N L**

**NEELACHAL ISPAT NIGAM LIMITED**

**INVITES**

**EXPRESSION OF INTEREST (EOI) FOR**

**CONVERSION OF BILLETS IN TO**

**TMT REBARS**

# **NEELACHAL ISPAT NIGAM LIMITED**

Kalinga Nagar Industrial Complex,  
Duburi – 755 026, Odisha, India  
Visit us at [www.ninl.in](http://www.ninl.in)

**EOI No. : NINL/CM/SSS/Billet Con/EOI/2019**

**Date :31.01.2019**

## **INVITATION FOR EXPRESSION OF INTEREST**

- A. Neelachal Ispat Nigam Limited (NINL), a company promoted by MMTC Ltd, Industrial Promotion and Investment Corporation of Orissa limited (IPICOL) and other government agencies has set up an 1.1 million ton Integrated Iron and steel plant at Kalinganagar, Duburi, Dist-Jajpur, Orissa. NINL has its own captive power plant to meet the internal power requirement and air separation unit for producing oxygen, nitrogen and argon. NINL is having own captive iron ore mines which is under development.

NINL has become India's largest exporter of pig iron since 2004-05. Pig iron and LAM coke produced by NINL has established its acceptance in domestic as well as in international markets. Company is widely catering demands of eastern, central and northern regions of India for Pig iron apart from exports. The "KAMDHENU" fertiliser produced is in high demand in nearby areas. Crude tar is being despatched to downstream industries for further processing. In addition to above, NINL has already commissioned its Steel Melt Shop and started producing steel Billets.

### **B. OBJECTIVE OF E O I**

The objective of this EOI is to identify potential Steel Processing Units – SPU / Rolling Mills - RM, who would be interested in conversion of NINL's Cast Billets (size 150 mm X 150 mm) into TMT Rebars (size 8 mm to 32 mm) as a Conversion Agent. Based on the proposals received from intending agencies, NINL shall process further as per their procedure for entering into Contracts with Agencies for Conversion of Billets in to TMT Rebars.

**C. SCOPE OF WORK OF CONVERSION AGENT :**

- a) Lift NINL Billets from NINL Plant and transport the same to his works
- b) Unloading, handling, stacking & storage of Billets for conversion at Conversion Agent's works.
- c) Conversion of Billets into finished products as per NINL's requirement
- d) Stacking of finished products at safe/protected place at Conversion Agent's Works and load into vehicle for sale / despatch after weighment.
- e) Preparation sales documents & MIS reports.
- f) Fulfillment of all requisite statutory formalities.

**D. NINL's OBLIGATION**

- a) NINL shall arrange for loading of Billets on to the Conversion Agents vehicle at NINL Plant.
- b) Appointment of NINL's representative / Third Party Inspection Agency at Conversion Agency's Works.
- c) NINL shall issue necessary Sale Order in favour of NINL's Customers for sale of the finished products directly from the Conversion Agent's Works.

**E. QUANTITY FOR CONVERSION**

Tentative quantity of Billets to be Converted per annum will be 1,50,000 MT.

**E. PERIOD OF CONVERSION CONTRACT**

Period of Contract shall be for a period of minimum 2 years, extendable by 1 more year on mutually agreed terms.

**F. INVITATION**

NINL invites Expression of Interest from the interested existing Mills (Steel Processing Units – SPU/Rolling Mills-RM) for conversion of NINL Billets into TMT Rebars on Conversion fees basis as per the broad scope of work as mentioned at above. The agency shall have minimum 3 years experience in conversion of Billets into TMT Rebars and having valid licence for production.

The proposal from interested agencies should include the details as per the enclosed format. In addition, the agencies may include any additional information / business proposal they may like to propose. The agencies are required to

submit suitable documents (as applicable) in support of the details filled up in the enclosed Format

**G. DUE DATE FOR SUBMISSION OF PROPOSAL:**

The proposals should be submitted in sealed envelop superscribing the envelop with the EOI No. and "PROPOSAL FOR CONVERSION OF BILLETS". The proposals against the subject EOI should reach the following address on or before **15.02.2019 by 15.00 Hrs IST.**

Dy.General Manager (Commercial)  
Neelachal Ispat Nigam Limited,  
Kalinga Nagar Industrial Complex,  
Duburi, Dist.: Jajpur, Odisha - 755026  
Email: sahuss@ninl.in

**H. DISCLAIMER:**

The issue of this EOI document does not, in any way commit, or otherwise oblige NINL to proceed with all or any of the proposals received. The EOI request is not the subject of any process contract or any contractual obligation between NINL and the applicant or potential applicants. NINL may at its absolute discretion, elect to abandon any part or whole of the process without giving prior intimation to the applicant or potential applicants. NINL reserves the right to consider or reject any proposal at any point of time without assigning any reasons, whatsoever.

Dy.General Manager(Commercial)

Neelachal Ispat Nigam Limited

## FORMAT

Profile of the organisation (To be filled by the Agency)

<b>Sl. No.</b>	<b>Particulars</b>	
1.	Name & Address of Registered Office of the Agency	
2.	Address of the Steel Processing Unit / Rolling Mill	
3.	Contact Person (s) With email, contact telephone numbers	
4.	Nature of the Constitution of the Firm / Company	
5.	Date of establishment and Licence details, validity	
6.	Annual Capacity of the Unit	
7.	Existing facilities in the Unit	
8.	Range of finished products	
9.	Daily Conversion capacity	
10.	Experience in Conversion of Billets for any PSU steel Plant / reputed private organization	
11.	Financial details of the Unit like Annual Turnover, Net worth etc.	